



INVESTOR PRESENTATION

OCTOBER 2019

DISCLAIMER



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Figures are being rounded, and that rounding differences may appear throughout the presentation.

DISCUSSION SUMMARY



Barwa At A Glance

Investment Rationale

Qatar Economy

Financial Track Record

Annexure



BARWA AT A GLANCE



We are one of the leading real estate developers headquartered in Doha, Qatar. We develop and manage properties that reflect the changing needs of the people living, working and visiting the country.

Our Vision: To be the leading and reliable real estate company recognised for its strong values, innovation, excellence and providing sustainable returns to its stakeholders.

Our Mission: To create and operate better living environment in an efficient manner for people to live, work and enjoy.

Our Values:

- Entrepreneurship
- Optimization
- Socio-economic consciousness
- Integrity
- Reliability



Our expertise in developing, leasing and managing our assets, based on our understanding of the customer, drives incremental value for Barwa and our stakeholders

MAJOR CONTRIBUTOR TO QATAR'S DEVELOPMENT



3.5 mn sq m built-up area under operations

Leadership in affordable housing

Completed 7,342 residential units and 37,340 labour rooms

~ 80% Op. Revenue² is recurring rentals

Balanced product mix resulting in stable rental yield

11% CAGR Cash Profits¹ (2014-18)

Land Bank of 5.2 mn sq m in Qatar, 85% owned

Debt:Equity mix of 1:2

QAR 4 bn dividend distributed in last 5 years

¹Cash profits = PAT+ Depreciation+ Amortization-Share of associates- FV on Invst Properties-FV of an asset- Misc Income- Property Sales

²Op. Revenue and operating Profit is excluding profit from Property sales 2014: QAR 2930mn, 2015: QAR 2703mn, 2018: QAR 105mn, It includes profit of QAR 267 mn for construction services on Salwa Labor



INVESTMENT RATIONALE



INVESTING IN BARWA



PROXY TO QATAR'S REAL ESTATE MARKET

1 PRESENCE ACROSS REAL ESTATE ECOSYSTEM



- Affordable housing solution for families & blue-collared workers
- Commercial Properties including offices, shops & warehouses to support industrial development of Qatar

2 BALANCED PORTFOLIO MIX OF OPERATIONAL ASSETS



- 7,342 residential units; 37,340 labour rooms
- 324,751 sq m of retail & offices
- 445,779 sq m of workshops & warehouses

3 INHERENT STRENGTH BUILT OVER TIME



- 3.5 mn sq m Built Up Area under operations
- Land Bank 7.6 mn sq m (Qatar 5.2 mn sq m; 85% owned)
- Strong brand recognition

6 MOVING UP THE VALUE CHAIN



- Moving towards mid to high-mid residential segment in newly developed Lusail city
- Barwa selects its product offering in alignment with tangible market demand

5 STRONG BALANCE SHEET



- Net Debt:Equity Mix at 1:2
- Recurring Cash flows
- Distributed QR 4 bn dividend (2014-18)

4 RECURRING REVENUES AND PROFITS



- Recurring Rental Revenue comprises ~80% of total operating revenue
- 90% of operating profits from recurring rental

BARWA REAL ESTATE- PORTFOLIO OVERVIEW



RESIDENTIAL

- 7,342 residential units & Villas

COMMERCIAL

- 252,059 Sq m Retail
- 68,973 Sq m Office
- 232 Hotel Keys
- 4,290 Sq m shops
- 3,267 Sq m property in UK

INDUSTRIAL

- 445,779 Sq m Warehouse & Workshops

LABOUR ACCOM.

- 37,340 labour rooms

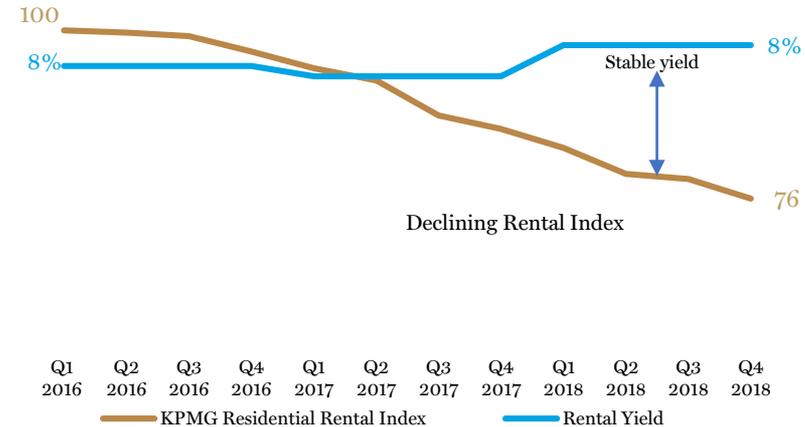
LAND BANK

- 5.2 Million Sq m Domestic Land
- 2.4 Million Sq m International Land

BALANCED PORTFOLIO OF ASSETS



Barwa Outperformed Qatar Residential Rental Index over 2016-2018



Current Mix

- Residential assets with labour rooms offers predictable recurring revenue
- Mixed use property leverages both commercial and residential units effectively.
- Warehouse segment complements government thrust on industrialization

Forward Mix

- Foray into Education and Healthcare assets development, delinking from economic cycle
- Building premium residential units
- Increasing development in freehold areas like Lusail

Way Forward is to continue to modulate products based on market & stakeholder demand

INHERENT STRENGTH BUILT OVER TIME RESULTED IN STRONG BRAND PREFERENCE...



TIMELINESS

- Proven developer and operator of a range of assets with timely delivery
- Barwa was able to conclude construction of Madinat Al Mawater phase 1 & phase 2 projects & Barwa Village Extension projects two months ahead of schedule

QUALITY

- Quality control is paramount despite tight cost measures
- Routine quality checks at various stages of project life cycle
- High quality was ensured despite cost control at Madinat Al Mawater & Barwa Village Extension

COST EFFICIENCY

- Private sector mindset- cost optimization, efficiency are the key focus areas
- Barwa attained EPC contracts under QAR 2,000 per sqm without compromising on quality for Barwa Village Extension project

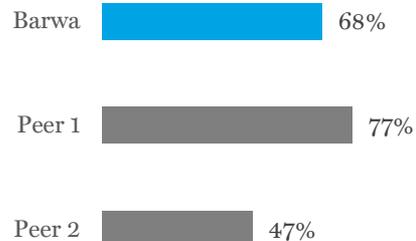
LOCAL EXPERTISE

- Understanding of local preferences and effectively built/enhanced private sector capabilities
- Customised delivery model to support government vision, a preferred partner for government initiatives

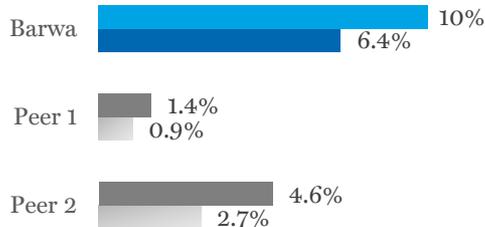
... AND ALSO IN SUPERIOR RETURNS



ADJ. OPERATING MARGINS*

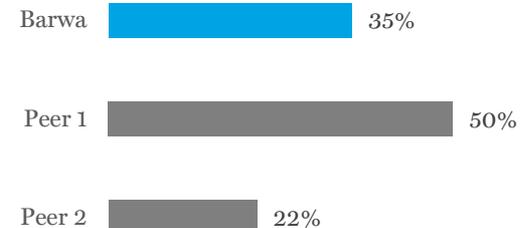


RETURN RATIOS*



RoE ; RoA

LEVERAGE*



* As on 2018



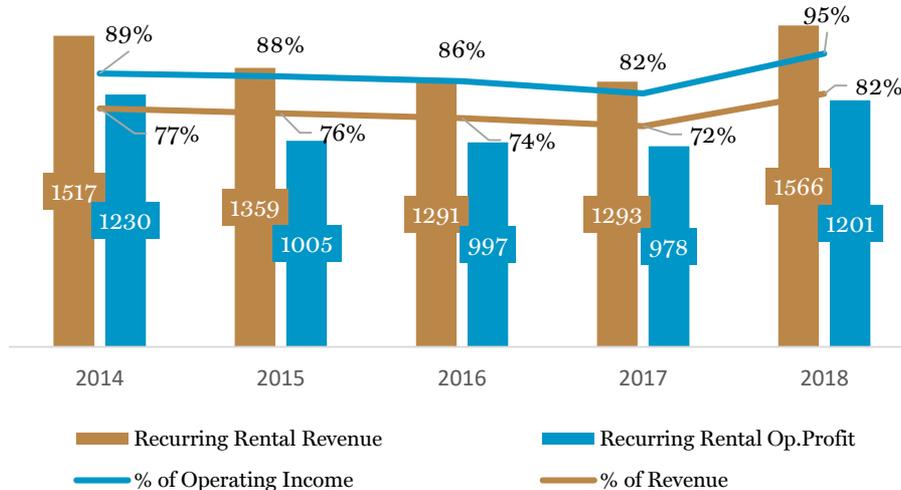
*Adusted operating margins= Rental Revenue + finance lease income + Consultancy+ Property sales- Operating expenses

SIGNIFICANT RECURRING REVENUES & OPERATING PROFIT



RECURRING INCOME PROVIDES BETTER CASH FLOW VISIBILITY

QAR mn



~80%
of Op. Revenue
is from
recurring
rentals*

>90%
Operating Profit
from recurring
rentals

7% CAGR
from FY2016-18
for Rental
Income

- ❑ 3.5 mn sq.m BUA# under operation
- ❑ Rental assets spread across residential, commercial and retail verticals
- ❑ Rental income grew by 21% from 2016 to 2018 period despite sanctions in June 2017
- ❑ Consistent high occupancy in residential

*Revenue and operating Profit is excluding profit from Property sales 2014: QAR 2930mn, 2015: QAR 2703mn, 2018: QAR 105mn, It includes profit of QAR 267mn for construction services on Salwa Labor
Built-Up Area

PRUDENT GEARING, SUFFICIENT ROOM FOR LEVERAGED GROWTH

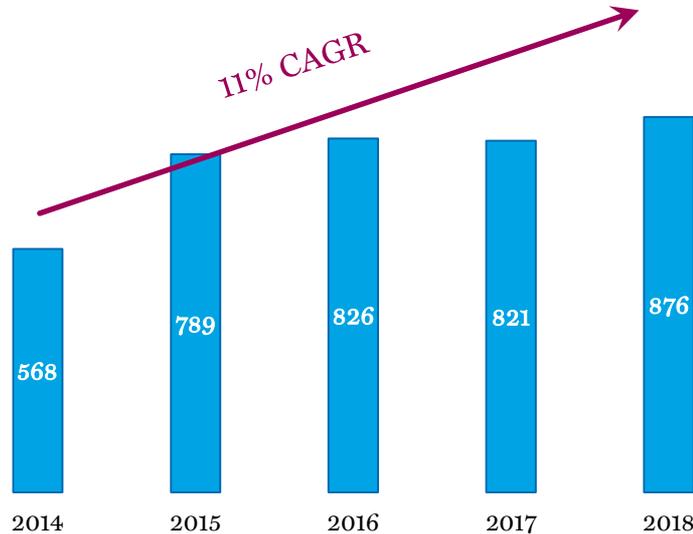


Balance Sheet Strength provides an Opportunity for Leveraged Growth

Cash Profits have increased by CAGR 11% providing sufficient Liquidity

Timely Sale of Properties have adequately supported Liquidity

QAR mn



QAR bn ■ Net debt ■ Equity — Net Debt: Equity



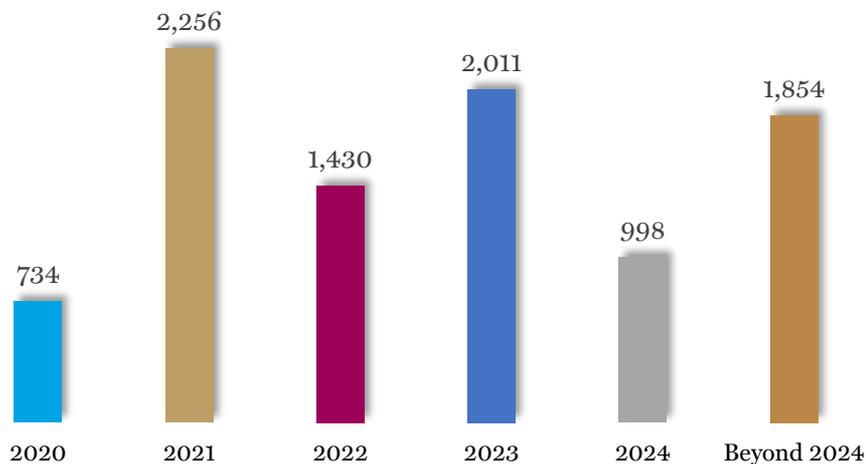
Note: * Cash profits =

PAT+ Depreciation+ Amortization+ Share of associates- FV on Invst Properties-FV of an asset- Misc Income- Property Sales

COMFORTABLE LIQUIDITY POSITION, FOR PRUDENT CAPITAL ALLOCATION



Comfortable Debt Maturity Profile (QAR Mn)



Liquidity – QAR 3,837 mn (Sep 2019)

QAR 1,432 mn

QAR 1,661 mn

QAR 744 mn



Cash Equivalents



Trading Properties



Investments

QAR Million

Sep-19

Debt 9,568

Cash 1,432

Net Debt 8,136

Total Equity 19,361

Total Assets 31,466

Key Ratio

Sep-19

Net Debt/ Equity 0.4

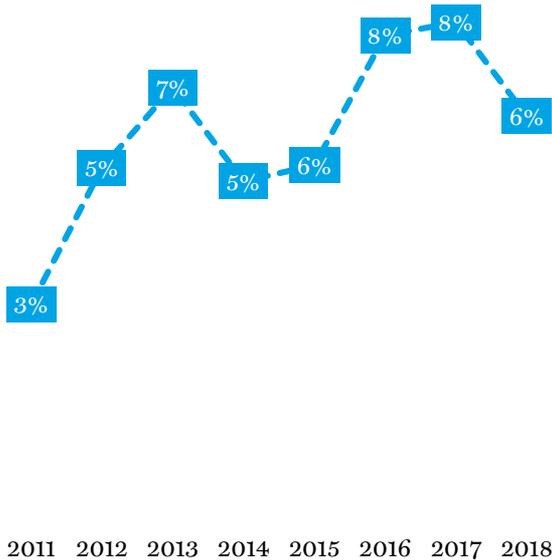
Net Debt/ Assets 0.3

Liquidity 3,837

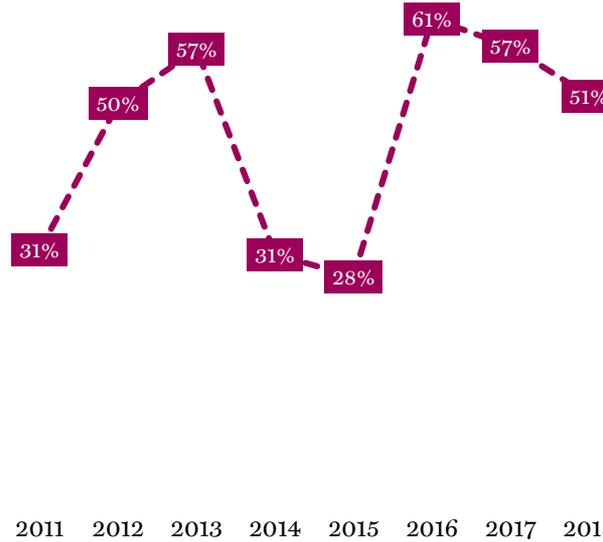
OPTIMISING SHAREHOLDER VALUE



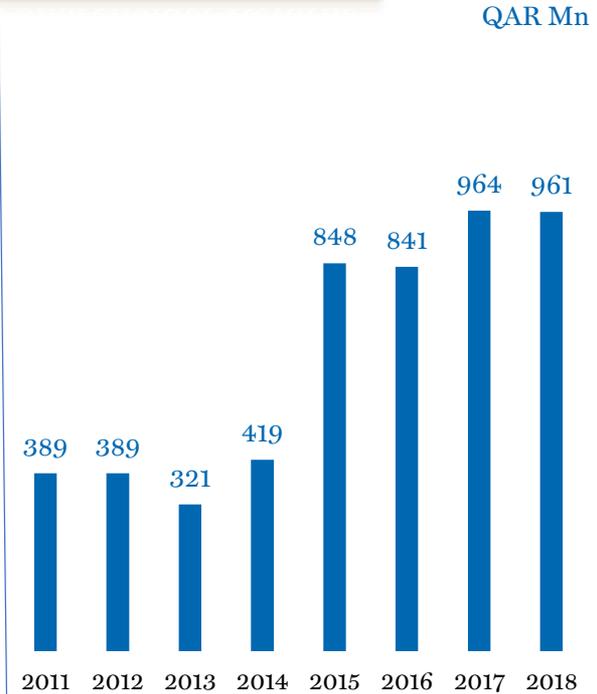
Consistency in Cash Profits, Low Leverage has given Consistent Shareholder Returns



Attractive Dividend Yield



Healthy Dividend Payout Ratio



QAR 5.1 Bn Cumulative dividends declared over 2011-18

ENHANCING ASSET PORTFOLIO

Well Established

Residential & Commercial

- In-depth understanding of the sector to gauge tangible demand & deliver assets comprising of Residential units, Retail & 3-4 star Hotels
- Select product offering in alignment with market dynamics

Labour Housing & Logistics

- Strict implementation of law banning unorganised labour housing, demand for new better quality labour homes is imminent
- Labour housing & logistics segments (Warehouses) in line with the market requirements

Adding Diversity

Education Sector

- Govt allocated QAR19.2 bn in 2019 (9.3% of total budget) for education sector ; of these QAR6.8 bn to be spent on building new schools over 5 years
- Expanding in Education sector by developing new schools

Healthcare Sector

- Govt allocated QAR22.7bn in 2019 (11% of total budget) for Healthcare sector ; These spends include commencing construction of 5 new health centres
- Expanding in Hospitals and Health centres.

PREMIUMISATION TO DRIVE SUSTAINED GROWTH & BETTER PROFITABILITY



FREE HOLD ZONES EXPANSION

2004 (3 Zones)



2019 (10 Zones)



District
West Bay (Legtaifiya)
The Pearl- Qatar
Al Khor Resort
Rawdat Al Jahaniyah
Al Qassar
Al Dafna
Onaiza
LUSAIL
Al Khraij
Jabal Theyleeb

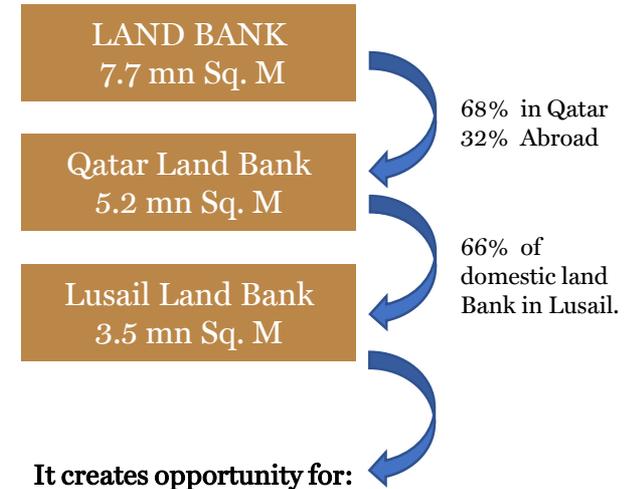
• In 2004, Qatar ratified Law 17 allowing expats to purchase property in Freehold areas, which gives buyer the title to land as well as structure

• By March 2019, the number of free hold zones increased from 3 to 10

Till date there has been limited impact due to market conditions , however in the long term it may :

- ✓ Create more opportunities for investors and owner occupiers to purchase real estate in Qatar
- ✓ Facilitate a more mature investment market, which will evolve over time
- ✓ Increase in the choice of product and price range available

HOW IT BENEFITS BARWA?



It creates opportunity for:

- ❑ Building more residential units like Lusail Dara A which have mid to high mid residential units (Dara B-F in design Phase)
- ❑ Built to Sale (BTS) Model for the developed units
- ❑ Outright sale of the Land Bank to other developers



QATAR ECONOMY

QATAR ECONOMY – AN OVERVIEW



QATAR ECONOMY IS EXPECTED TO CONTINUE THE GROWTH MOMENTUM

AT A GLANCE

- Population – 2.7 million in 2018 (Source: Qatar Statistics Authority)
- GDP - USD 192 Billion in 2018, a growth of 15% YoY (Source: World Bank)
- GDP/Capita – USD 72,677 (ranked 7th in the world)
- Happiness Rank 29, improvement by 7 ranks since 2016 (Source: UN)
- Ease of Doing Business – 83

POISED FOR SECULAR GROWTH

- Qatar's natural gas resources are the country's main economic engine and contains approx. 14% of all known natural-gas reserves
- In recent years, Qatar has witnessed higher contribution of non Oil & Gas sectors like real estate, infrastructure, manufacturing & financial services as a part of GDP
- IMF projects 2.7% CAGR growth in Qatar's GDP from 2018-2023
- Population is expected to reach 2.83 million by 2022 as per IMF

DEMAND DRIVERS

- Permanent Residency for expats by purchasing USD 200,000 worth real estate
- FIFA 2022 is expected to provide boost to the economy in short to medium term
- National Vision 2030 lays the foundation to create an impetus for long-term all-round development

QATAR REAL ESTATE – AN OVERVIEW



Residential Sector

- Recent law amendment of expanding freehold ownership in residential sector to provide further incentive to foreign owners to have outright owner
- Currently facing lower demand on account of rising supply in the market

Retail Sector

- Currently witnessing a constant influx of both small and large malls in the country
- Amid competition from newly opened super regional malls, oversupply has led to reduced rentals in the sector

Commercial Sector

- Witnessing a significant expansion of Grade A commercial office space
- Addition of new office space is expected for Qatar in the next decade, most notably in Lusail's Marina District and Energy City, West Bay, and Msheireb

Healthcare Sector

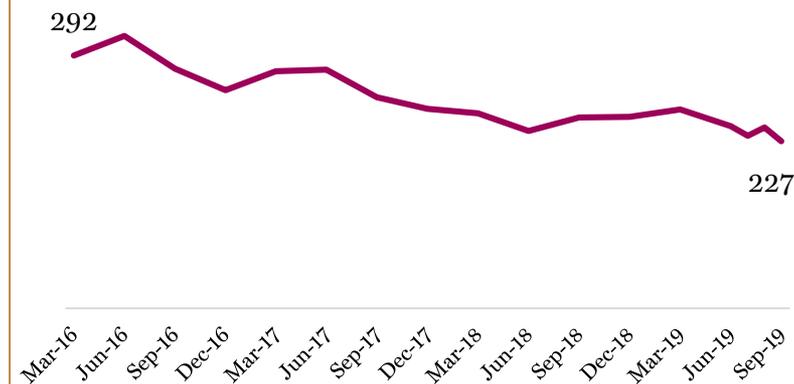
- Major projects to improve Qatar healthcare services are underway
- Major expansion projects - Hamad Medical Corporation (HMC) facilities, primary healthcare centres, emergency hospital and the establishment of new health centres over a period of five years

Education Sector

- Spending on education sector is on the Government's strategic agenda with a total outlay of QAR 19.2 billion in the budget 2019, 9.3% of the total expenditure
- Major educational projects underway in the field of engineering, medicine, law, and pharmacology of Qatar University. The fund also includes QAR 6.8 billion for launch of new schools over the next five years
- Government is considering PPP model to build schools & is floating tenders for the same

(Source: Ministry of Finance, Qatar)

QATAR REAL ESTATE INDEX



Particulars	Apartment (3 BHK) : Rent/Month (USD)	Buy Apartment Price/ Square Meter (USD)	Price to Rent Ratio	Gross Rental Yield	Mortgage Interest Rate
Doha	2,865	4,433	13.1	7.6%	5.0%
Dubai	3,122	3,388	9.4	10.6%	4.2%
Kuwait City	1,738	6,941	35.2	2.8%	5.0%
Riyadh	712	1,273	14.5	6.9%	4.4%
Muscat	1,242	3,889	25.8	3.9%	5.0%
Manama	1,798	2,843	13.8	7.3%	6.90%

(Source: Numbeo)

DEMAND DRIVERS



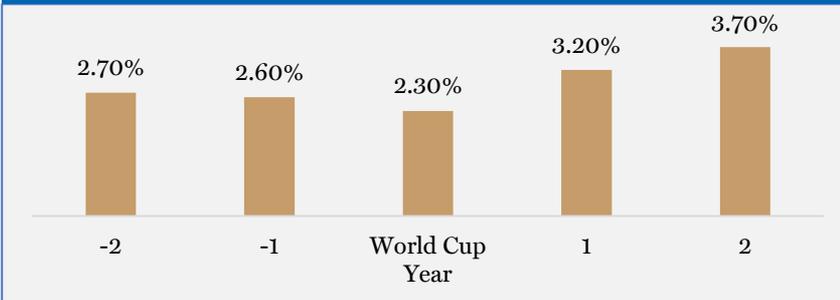
FIFA 2022

Qatar's successful bid for the World Cup has had a multi-fold positive impact on Qatar's Economy by acting as a catalyst to accelerate various projects envisaged by the government in area of :

- Infrastructure and utilities segments
- Real Estate
- Tourism
- Hospitality Sector

The "Host" Effect of World Cup

AVERAGE GDP GROWTH IN WC HOST COUNTRY (1954-2014)



Source: IMF, Credit Suisse estimates



QATAR NATIONAL VISION 2030

4 PILLARS OF DEVELOPMENT



Human Development: Development of all its people to enable them to sustain a prosperous society



Social Development: Development of a just and caring society based on high moral standards, and capable of playing a significant role in global partnerships for development



Economic Development: Development of a competitive and diversified economy capable of meeting the needs of, and securing a high standard of living for, all its people both for the present and for the future



Environmental Development: Management of the environment such that there is harmony between economic growth, social development and environmental protection



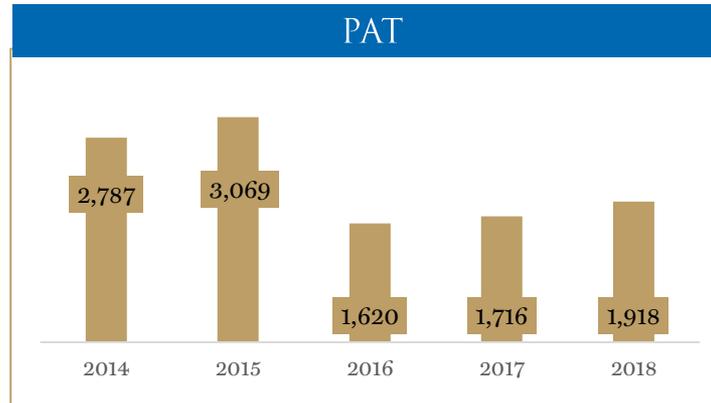
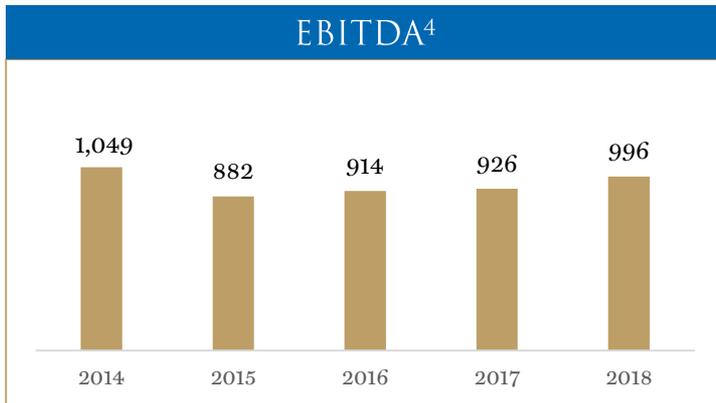
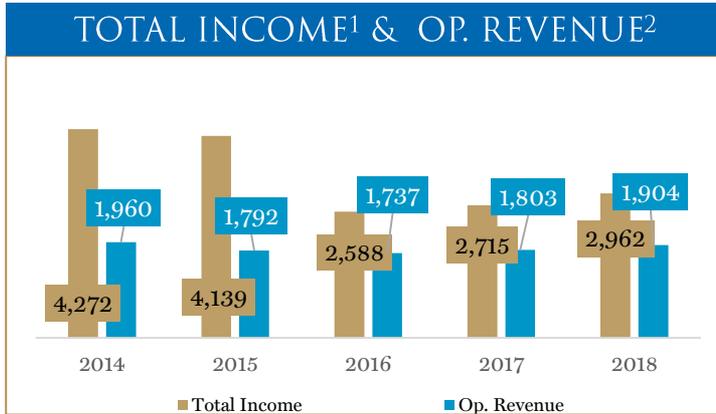
FINANCIAL TRACK RECORD



FINANCIAL OVERVIEW



In QAR Million



1). Total Income= Op. Revenue+ Property sales+ Profit/loss of Associates + FV gain/loss on Invst Properties + Gain/loss on FV of an asset + Misc. Income

2). Operating Revenue= Rental income + Consultancy & Services Income 3) Operating Profit = Operating Revenue – Operating Expenses

4). EBITDA= Operating profit - G&A Costs

Q3 & 9M FY 2019 KEY HIGHLIGHTS



77% revenue is from recurring rentals

9M FY19 Operating Revenue QAR 1.2 bn

9M FY19 Operating Profit QAR 727 mn

9M FY19 Operating Margin 63%, up by 100 bps

90% of Operating Profits from recurring rental

Net Debt at QAR 8.1 bn

Liquidity – QAR 3.4 bn

Leasing started in Mukaynis Compound and in Al Baraha Workshops

Construction in Madinat Al Mawater Phase 3 started

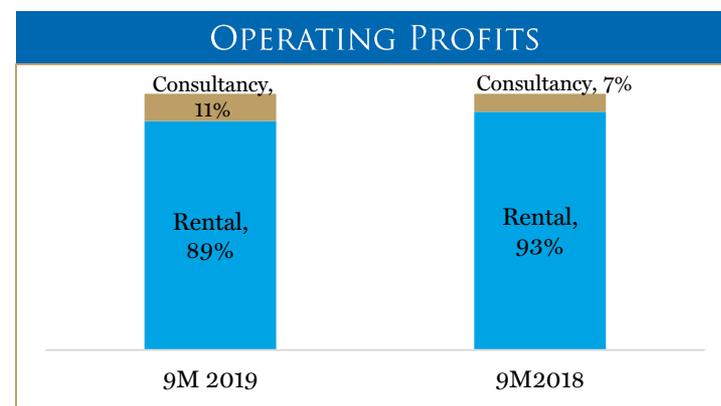
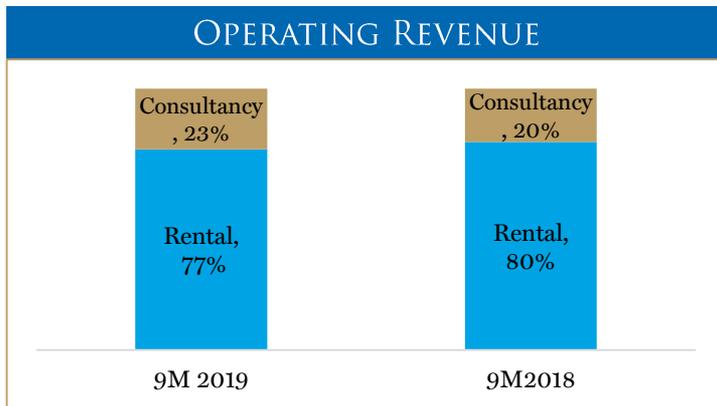
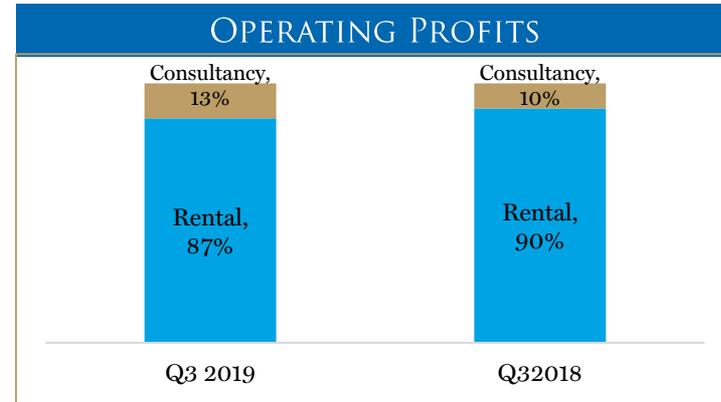
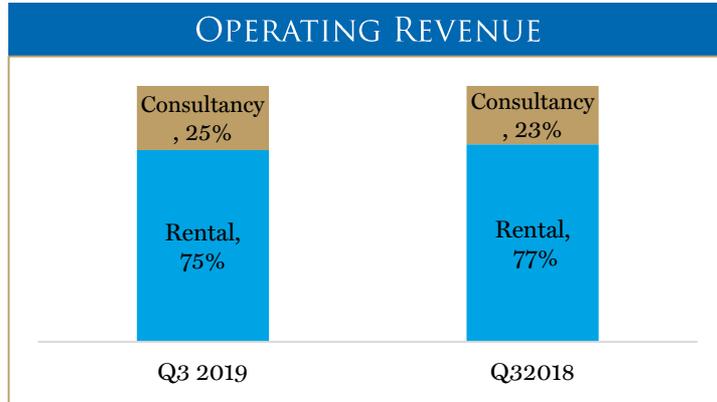
Q3 & 9M FY19 KEY HIGHLIGHTS



QAR mn	Q3 2019	Q3 2018	% Change	9M 2019	9M 2018	% Change
Operating Revenue	380	425	-10%	1,153	1,261	-9%
Operating Profits	235	266	-12%	727	784	-7%
Operating Profits Margin	62%	63%	-	63%	62%	-
EBIDTA	177	210	-15%	551	612	-10%
Non Operating Income*	209	134	56%	523	491	7%
Depreciation	(14)	(4)	250%	(42)	(12)	250%
EBIT	372	340	9%	1,032	1,091	-5%
Interest (Net)	(75)	(61)	24%	(222)	(2)	-
PBT	297	279	6%	810	1,089	-26%
PAT	296	279	6%	808	1,088	-26%

*Non Operating Income = Property sales+ Profit/loss of Associates + FV gain/loss on Invst Properties + Gain/loss on FV of an asset + Misc. Income

Q3 & 9M FY19 KEY HIGHLIGHTS

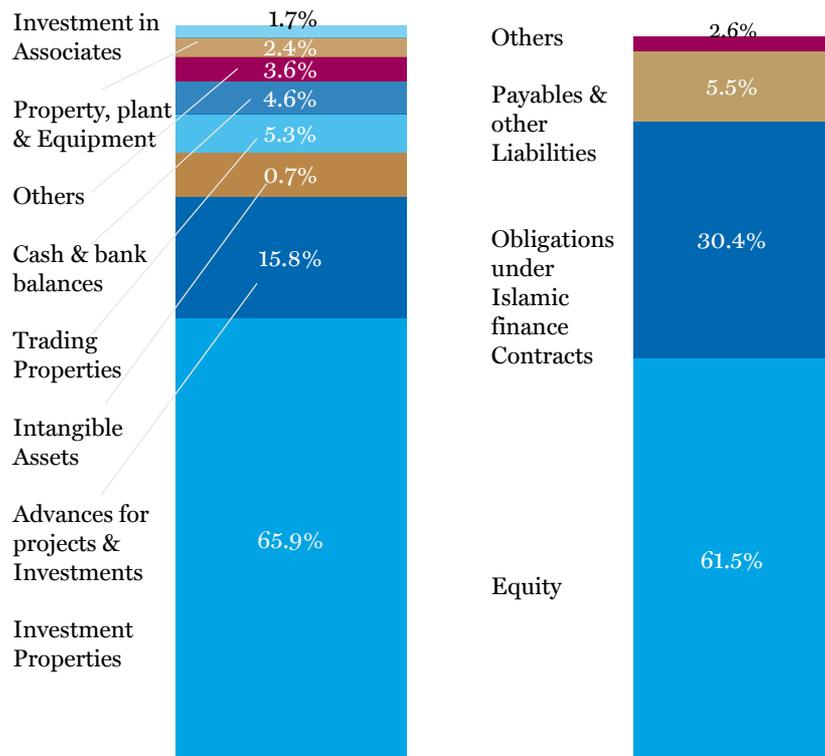


BALANCE SHEET & CASH FLOW OVERVIEW



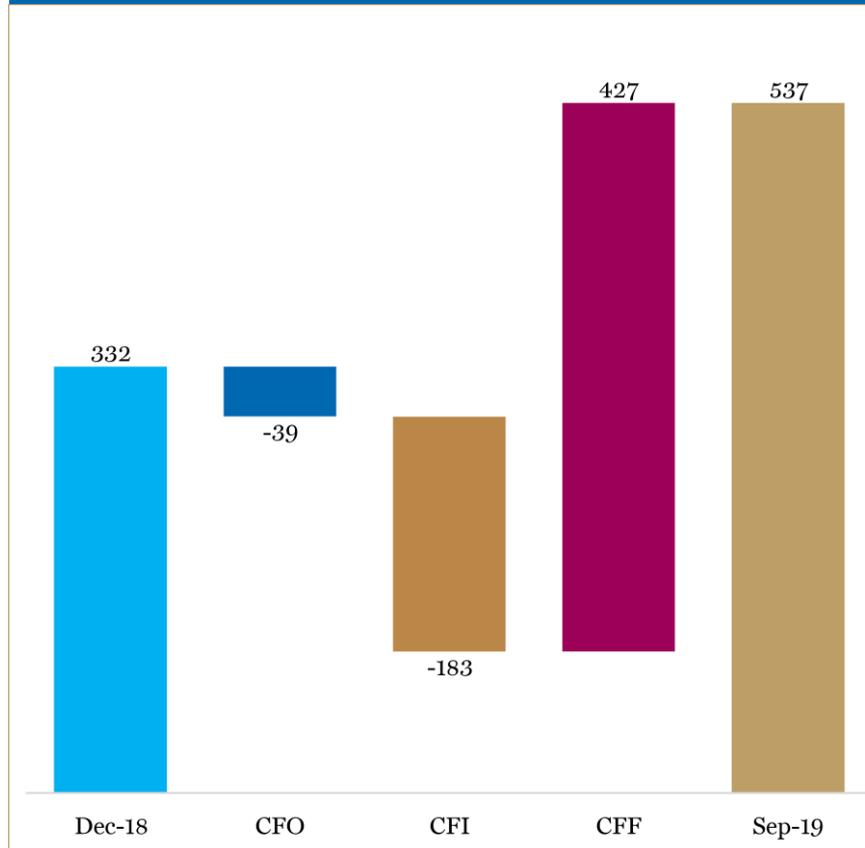
BALANCE SHEET OVERVIEW

Total: QAR 31,466 mn



CASH FLOW OVERVIEW

QAR MN



ONGOING & RECENTLY COMPLETED PROJECTS



Project	Construction Timeline		2016				2017				2018				2019				2020			
	Start	Finish	Q1	Q2	Q3	Q4																
1. (Mukaynis Compound) Salwa Affordable Housing	Dec-17	Nov-19																				
1.1 Zone 1	Dec-17	May-19																				
1.2 Zone 2	Dec-17	Aug-19																				
1.3 Zone 3	Dec-17	Nov-19																				
2. Al Khor Recreation Extension	Jul-18	Dec-19																				
3. Dara A	Aug-16	Dec-19																				
4. Baraha Warehouses & Workshops	Aug-17	Aug-19																				
5. Madinat Al Mawater Phase 3	Aug-19	Nov-20																				

UPCOMING PROJECTS

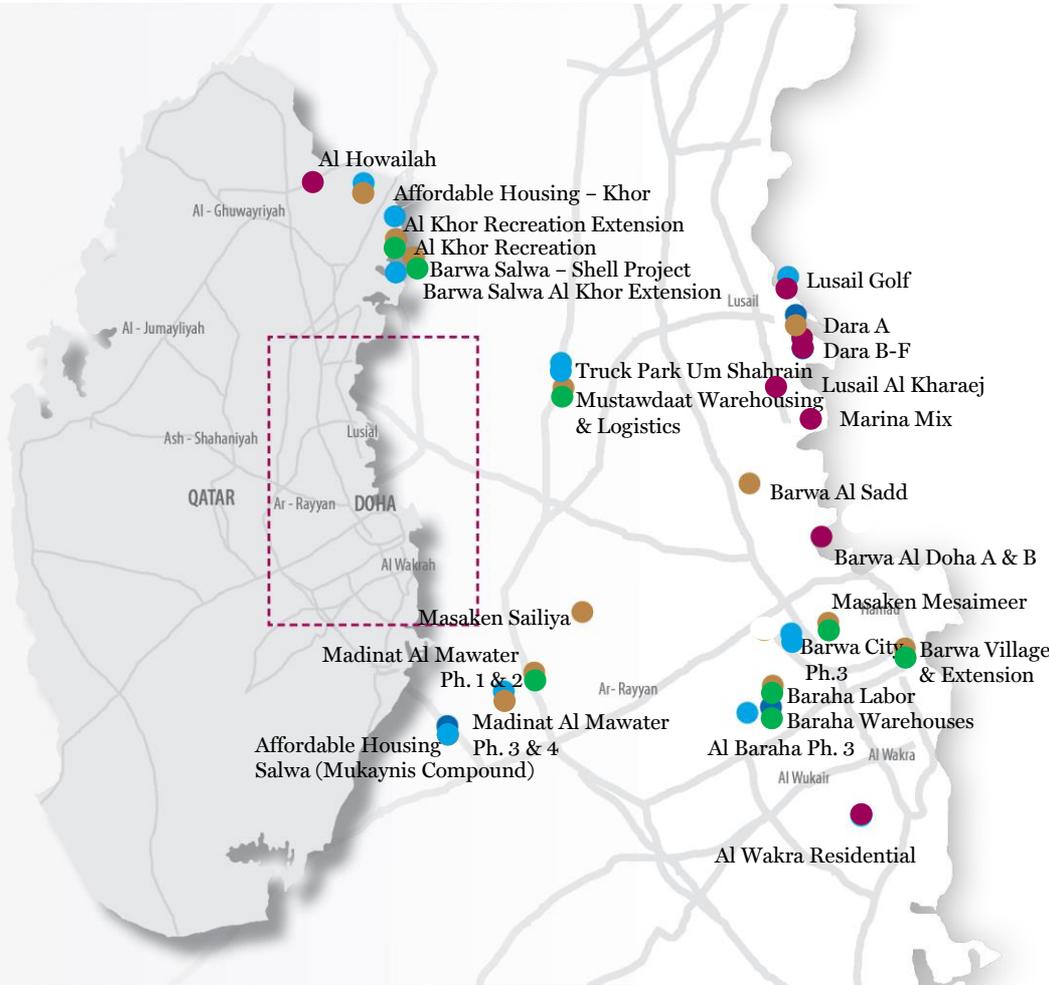


Project	Proposed Construction Timeline		2020				2021					
	Start	Finish	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4		
Baraha Phase III	Jan-20	Dec-21										
Um Shahrain Extension	Jan-20	Jun-21										
Barwa City 3	Jan-20	Dec-21										



ANNEXURE

GEOGRAPHICAL DISTRIBUTION OF PROJECTS



ONGOING

- Salwa Affordable Housing (Mukaynis Compound)
- Al Khor Recreation Extension
- Dara A
- Madinat Al Mawater Phase 3

UPCOMING PROJECTS

- Baraha Development III
- Madinat Al Mawater Phase 3&4
- Um Shahrain Extension
- Barwa City 3

LAND BANK

- Al Wakra Residential
- Lusail Al Kharaej
- Al Howailah
- Marina Mix
- Barwa Al Doha-A & B
- Dara B-F
- Lusail Golf

Operational ●

RESIDENTIAL PORTFOLIO



Name of Project	Residential (Units)
Al Khor Community	3,171
Labor Camp 3*	982
Ras Laffan Accomadation-West Side*	688
Labor Camp 2*	662
Portcabins 451 Phase 2*	493
Labor Camp 1*	329
ASAS Towers	320
Dukhan DSSA Labor Camp*	250
Dukhan Non Q.P	48

* Labour Rooms

MIXED USE PORTFOLIO (1/2)



Name of Project	Nature of Project	Residential/Labour (Units)	Retail ('000 Sq M)	Office ('000 Sq M)	Hotel (Keys)	Warehouse ('000 Sq M)
Baraha Warehouses and Workshop	Industrial	-	-	-	-	184.8
Barwa Al Sadd	Mix Use	261	4.2	41.8	232	-
Barwa Village	Mix Use	457	106.2	-	-	-
Masaken Meaismeer	Mix Use	992	2.0	-	-	-
Masaken Al Sailiya	Mix Use	992	2.2	-	-	-
Barwa Al Baraha*	Mix Use	8,576	3.3	-	-	-
Al Khor Shell	Mix Use	350	1.4	-	-	-
Madinat Al Mawater (Phase1)	Mix Use	176	40.4	-	-	-
Madinat Al Mawater (Phase2)	Mix Use	176	40.4	-	-	1.5
Manateq Um Shahrain Warhouses	Mix Use	72	1.7	532	-	259.5

* Labour Rooms

MIXED USE PORTFOLIO (2/2)



Name of Project	Nature of Project	Residential (Units)	Retail ('000 Sq M)	Office ('000 Sq M)
Barwa Village Expansion	Mix Use	177	10.7	-
(Mukaynis Compound) * Salwa Affordable Housing Development	Mix Use	25,360	13.3	5.4
Mesaieed	Mix Use	138	12.3	7.1
Old Slatah Building	Mix Use	-	0.9	11.6
Dukhan Commercial Complex	Mix Use	31	1.7	0.2
Souq Dukhan	Mix Use	-	3.7	1.0
Mesaeed Commercial Center	Mix Use	-	7.7	1.4
Al Khor Recreation	Retail	-	1.4	-
ASAS : Commercial Units	Retail	-	1.1	-
Alaqaria Commercial Complex	Retail	-	1.3	-
Cafeteria	Retail	-	0.6	-

* Labour Rooms

INTERNATIONAL PORTFOLIO



Name of Project	Nature of Project	Office (‘000 Sq M)
Cavendish	Office	1.0
North Row	Office	2.2

ONGOING PROJECTS



AL KHOR RECREATION EXTENSION

Land Area (sq. m.)	69,757
BUA (sq. m.)	53,639
Construction Start Date	Jul-18
Construction End Date	Dec-19



BARAHA WAREHOUSES & WORKSHOPS

Land Area (sq. m.)	684,134
BUA (sq. m.)	187,051
Construction Start Date	Aug-17
Construction End Date	Aug-19

ONGOING PROJECTS



DARA A	
Land Area (sq. m.)	16,415
BUA (sq. m.)	54,625
Construction Start Date	Aug-16
Construction End Date	Nov-19

MUKAYNIS COMPOUND AFFORDABLE HOUSING – SALWA	
Land Area (sq. m.)	1,179,114
BUA (sq. m.)	735,091
Construction Start Date	Dec-17
Construction End Date	Nov-19

ONGOING PROJECTS



MADINAT AL MAWATER – PHASE 3

Land Area (sq. m.)

417,407

BUA (sq. m.)

167,072

Construction Start Date

Aug - 19

Construction End Date

Nov-20

DOMESTIC LAND BANK



Owned	Area ('000 Sq M)
Lusail (Golf)	3,476
Baraha 3	523
DARA B-F	130
Barwa Al Doha Phase A	48
Alaqaria Delta Center	38
Lehwaila Beach Club	28
Asas Marina Tower	28
Alaqaria South Gate	28
Al-kharaej Residential Tower	4
Leased	Area ('000 Sq M)
Barwa City Phase 3	330
Mawater Phase 4	282.4
Labor Accommodation in Ras Laffan (phase 2)	72
Al-Khor Zone	315.5

INTERNATIONAL LAND BANK



Land*	Area ('000 Sq M)	Country
Bahrain Bay	12.5	Bahrain
Cyprus Land	38.2	Cyprus
Marrakech	9.6	Morocco
Fez	3.1	Morocco
Astrakhan - Russia	150.0	Russia
Riyadh Land Development	2,216.1	Saudi Arabia
Total	2,429.5	

*Includes pre-existing structures

BOARD OF DIRECTORS – WIDE SPECTRUM OF EXPERIENCE



HIS EXCELLENCY

MR. SALAH BIN GHANIM BIN NASSER AL ALI,

CHAIRMAN OF THE BOARD OF DIRECTORS

H.E. Mr. Salah Bin Ghanim Bin Nasser Al Ali was appointed as Qatar's Minister of Sports and Culture on January 27th, 2016 after more than two years as Minister of Youth and Sports. His Excellency held a number of public positions such as Chief of the State Audit Bureau between 2006 and 2011, during which H.E participated in developing a strategic plan for the Bureau aimed at assisting in achieving sustainable development for Qatari society and to strengthen accountability. His Excellency was designated to take on various public service responsibilities, such as Head of the National Committee for Integrity and Transparency between 2007 and 2011.

He was also appointed as Head of the State National Day Celebrations Organizing Committee in 2008 whereas he participated in formulation of the National Day vision that calls for promoting loyalty, solidarity and pride in Qatari national identity. In 2011, he was appointed as consultant in the office of Heir Apparent till 2013. In 2012, H.E. participated in the launch of Al Rayyan TV with a mission to support the renaissance of Qatar, consolidate its national identity and take into account its sustainable development. H.E. participated in a lot of conferences and forums and provided many lectures and presentations in the field of innovations. H.E. Mr. Al Ali graduated from US-based Pacific University in 1992 with a Bachelor of Science in Engineering Management.

BOARD OF DIRECTORS – WIDE SPECTRUM OF EXPERIENCE



ISSA BIN MOHAMMED AL MOHANNADI, VICE CHAIRMAN & MANAGING DIRECTOR

Mr. Issa Mohammed Al Mohannadi is now holding the post of Vice Chairman and Managing Director of Barwa Real Estate Group. Mr Issa Al Muhannadi occupied the role of Qatar Tourism Authority Chairman. His project management and international business background served QTA well as it embarked on rolling out the new Tourism Sector Strategy for the State of Qatar. Prior to taking up the post of Qatar Tourism Authority Chairman in May 2012, Mr. Al Mohannadi was the co- founder and Chief Executive Officer of Msheireb Properties.

Mr. Al Mohannadi has received numerous recognitions for his contribution to Qatar's rapidly growing business community, including the title of 'Property Development CEO of the Year' at the 7th Middle East CEO of the Year Awards organized by the Middle East Institute of Excellence in 2010.

Mr. Al Mohannadi occupies a number of distinguished posts within public and private organizations in Qatar.

He is the Founder and Chairman of Qatar Green Building Council, which actively promotes sustainability in the domestic construction industry. He also held a variety of front- line leadership positions at Ras Laffan LNG Company- RasGas Ltd.

Mr. Al Mohannadi is Chairman of Qatar Racing and Equestrian Club Board of Directors and board member of Doha Film Institute (DFI) and Qatar Airways. He was a member of Board of trustees at Qatar Academy Al Khor-Qatar Foundation.

Mr. Al Mohannadi holds a Bachelor of Science in Natural Gas Engineering from Texas A&M University in Kingsville, Texas, as well as specialized training certificates in project management from George Washington University, Harvard Business School, INSEAD, and Kellogg Business School.



ABDULLAH BIN HAMAD AL ATTIYAH, BOARD MEMBER

Eng. Abdullah bin Hamad Al Attiyah holds a MSc in Chemical Engineering from the University of Nottingham, United Kingdom and a Bachelor degree in Mechanical Engineering from Cardiff University, United Kingdom. Eng. Al Attiyah has an extensive and vast work experience in many sectors in the country, where he started his career with Qatar Petroleum as Operations Engineer until 2011 when he moved to RasGas as a Senior Project Engineer and progressed in 2012 to Onshore Development and Planning Manager.

In 2014, Eng. Al Attiyah moved on to undertake new assignment as Acting Programme Management Office Executive Director at the Supreme Committee for Delivery and Legacy. Followed by an assignment in 2015 as Director of the Technical Office at Public Works Authority "Ashghal" and progressed to Assistant President until 2018 when he was appointed as Vice Chairman of Qatar Primary Materials Company, before being appointed by the Board as acting CEO until early May 2018. During the same period, in January 2017, Eng. Al Attiyah was appointed as a Board Member of Qatari Diar Real Estate Investment Company, until July 2018 when he became the Company's Chief Executive Officer in addition to his position as Board Member.

BOARD OF DIRECTORS – WIDE SPECTRUM OF EXPERIENCE



MOHAMMED BIN ABDULAZIZ AL-SAAD, BOARD MEMBER

Mr. Mohammed Bin Abdulaziz Al-Saad started his career working in leading roles in the public sector; he led the investment program of Qatar's largest publicly listed real estate company at the time-Qatar Real Estate Investment Company (Al Aqaria). In late 2006, he took over as CEO of The First Investor (TFI), the leading investment firm in Qatar. His leadership brought Barwa Bank to be operational in 2009 and it kept impressively growing in both market share and profitability as he became the Vice Chairman of the bank. Mr. Al Saad is currently the Executive Chairman of MAS Holdings and the Board Member of Qatar Fuel-WOQOD. He is also Chairman of QCON, Chairman of Native Land Investment, and the Chairman of Agency Triple Two.

Mr. Al-Saad completed his Bachelor's degree in Architectural engineering from University of Colorado at Boulder and his Executive Master's Degree in Business Administration (EMBA from HEC Paris).



NABEEL BIN MOHAMMED AL-BUENAIN, BOARD MEMBER

Eng. Nabeel Bin Mohammed Al Buenain is the Senior Advisor to His Excellency the Minister of State for Energy Affairs. He was appointed as Vice Chairman of Qatari Diar in January 2017 and also became Chief Executive Officer of the company in April 2017 until July 2018. He has extensive experience in infrastructure development and oil and gas operations, acquired over years in various positions at Qatar Petroleum. Eng. Nabeel Al Buenain was appointed in 2005 as Assistant Project Manager of the Common Cooling Water Project in Ras Laffan. In 2007, he was subsequently appointed as Ras Laffan Port Expansion Project Manager, after which he was named as Executive Director of Hamad Port Projects. In January 2014, he was appointed as QP's Vice President for HSE & Business Services for nearly two years, during which he contributed significantly to the continued growth and development of the Company.

Eng. Nabeel Mohammed Al Buenain graduated in 1994 with a degree in Mechanical Engineering from Lamar University, in Beaumont, Texas, USA.

BOARD OF DIRECTORS – WIDE SPECTRUM OF EXPERIENCE



NASSER BIN ALI AL HAJRI,
BOARD MEMBER

Mr. Nasser Ali Al Hajri works as the Financial and Administrative Control Director in the office of H.H. the Father Emir. Mr. Al Hajri holds a Master of Business Administration specialized in banking from the University of Finance and Banking and is currently doing his PhD in Business Finance Management; the field in which Mr. Al Hajri has prepared many research papers.



NASSER BIN SULTAN NASSER AL-HEMAIDI,
BOARD MEMBER

Nasser bin Sultan Nasser Al-Hemaidi was appointed in 2017 by Amiri Decree as a member of the Qatari Shura Council. Mr. Nasser Al-Hemaidi is a member of several boards of directors of Qatari shareholding companies. He is a member of the Board of Directors of Qatar Fuel Company WOQOD since 2008 and also a member of the Board of Directors of Qatar National Cement Company. He also served as the Financial Director of the Qatar Olympic Committee as well as being a businessman involved in various business and economic activities. Mr. Nasser Al Hemaidi holds a Bachelor's Degree in Business Administration.



Mr. Khaled Al Maathen
Acting Investor Relation Officer

Contact No : +974 44088785

Email : khalid.almoathen@barwa.com.qa

DICKENSON

Chintan Mehta/ Chinmay Madgulkar/
Nachiket Kale
IR Consultant

Contact No : +91 98921 83389

Email : barwa@dickensonworld.com